

EDUCATION

Indian School of Business | PGP | Intended Major – Strategy and Leadership, Information Technology

Apr. 2026 - Present

- **Experiential Learning Programme, Google (ongoing):** Defined **monetization & GTM strategy** for Google Workspace's Agentic AI Marketplace
 - Re-focused target from large enterprises to **<100-employee SMBs** (~90% of **439K+** Workspace customers) after onsite Google immersion
 - Evaluating **3 paths** (vertical, platform, hybrid) & **3 pricing models** vs **4 rivals**, with **agents deployed per org** as the north-star metric
- **Created ISB Hangout (Demo):** Owned a **0-to-1** app for students to discover, host & join campus activities, validated via a **Wizard-of-Oz MVP**
 - In its **first month: 95.1% activation (291/306), 88 events, 541 joins & 1,260 interactions**; onboarded **ILS** & facilitated multiple **peer CV reviews**
 - Shipped **Gemini-powered company briefings** for placement talks with anti-hallucination prompts & a **4-model fallback**, at **zero LLM cost**
 - Rolled out **60+ releases** solo with no eng/ops or QA function - **feedback-driven roadmap**, build-vs-buy calls, staged rollouts & moderation
- **Recreation Centre Coordinator, Ops Council:** Upgraded campus facilities via **10+ initiatives** - sports courts, vending & coffee machines
 - Coached **20+ cohort peers** on fitness routines, driving consistent gym attendance by pushing etiquette norms & adding new equipment

Thapar Institute of Engineering and Technology | B.E. Electronics & Communication Engineering

Jul. 2017 - Jun. 2021

- Graduated in top ~5% of the cohort with a **9.11/10 CGPA**; awarded a **Merit Scholarship** for **2 consecutive years** for academic merit
- **Practical Trainee, CRIS:** Delivered server-side auth for Indian Railways' Unified Ticketing Network (now "RailOne") & train-tracking research

Class XII: 96.6% (School Topper - Science) | **Class X:** 10/10 CGPA | **GRE:** 328/340 | **GMAT:** 700/800

WORK EXPERIENCE

4 Yrs 8 Mos (Full-Time)

Skills: Product Strategy, Roadmapping & Prioritization, GTM Strategy, Stakeholder Mgmt, Requirements Gathering, Agile, Scrum, Prototyping

Visa | Senior Software Engineer

Bengaluru, India | Apr. 2024 - Apr. 2026

Owned discovery-to-launch of RADP - Visa's client-facing risk, fraud & reporting platform for Risk Advisors, tied to **\$160M+ annual revenue**.

Key Achievements

- Earned **10+ peer awards (1/20 in team)** at Visa for collaboration, reliability & delivery impact spanning product & engineering partners
- **Fostered digital inclusivity** via a **GenAI accessibility compliance tool** from a Visa Hackathon, analyzing webpage HTML to surface fixes
- Accelerated a data-pipeline POC by **80%+ via AI-assisted development** (under **2 days** vs **8-10 days**) despite no prior data engineering background

Enterprise Product & Stakeholder Management

- Supported **\$160M+ annual-revenue Risk Advisor analytics workflows** by aligning delivery to requirements via **POC validation** & risk reviews
- Steered **product direction** by demoing **POCs** to business & engineering leaders, turning feedback into architecture & functionality decisions
- Mapped **full product journeys** & closed every open use case pre-launch via **user interviews** with PMs, senior leadership & Risk Advisors
- Led **end-to-end delivery** with a **3-member team (2 devs, 1 QA)**: wrote **design docs**, delegated tasks & shipped on time, covering all edge cases
- Headed a **3-developer, 1-QA team** across **3 microservices** to deliver a React upgrade **ahead of schedule** & remediate **all vulnerabilities**
- Shortened new-engineer ramp-up **50%** by mentoring & training **3 engineers** through hands-on knowledge transfer & integration guides
- Ensured **zero spillovers** by resolving **100+ critical defects**; maintained **85-90% code coverage** via **Claude-powered test-generation subagents**
- **Grew engineering headcount** with high-potential talent by **conducting technical interviews & in-depth candidate evaluations** at scale
- Raised system-wide **observability** & reduced **operational downtime** for end users by engineering robust logging & graceful failure handling

Platform & Data Products

- Increased **analyst productivity by 30%** & enabled a revenue pipeline by launching real-time **dashboards** for trend analysis & reporting
- Compressed pipeline runtime from **8-9 hrs to under 2 hrs** at **100M+ records/hour** by consolidating multi-source ingestion into one **Java** job
- Cut report load times by **90% (10-12s to 1-2s)** across **30+ client-facing report types** - fraud, transactions & cases - via **React** micro-frontends
- Eliminated **multi-screen navigation** for Risk Advisors via a distributed **GenAI platform** for fraud-rule summarization & intelligent support
 - Improved response accuracy across **20,000+ fraud rules** by designing & tuning **LLM prompts** with structured guardrails curbing hallucination
 - Powered rule ranking, optimization & suggestions via similarity search over a **vector database**, served through **GPT-5** & model service APIs
- Established a scalable **AI-adoption framework** by demonstrating user-story-to-implementation workflows via **MCP servers** to leadership
- Hardened credential governance by driving a **Vault-based secrets migration** with global Visa teams across databases & downstream services

Sabre | Software Engineer I and III

Bengaluru, India | Aug. 2021 - Apr. 2024

Drove payment products & a **4,000+ property** monolith-to-services migration for hospitality clients across market entry & PCI compliance.

Key Achievements

- Received an **accelerated double promotion - Software Engineer I to III in 2 years** vs **3-3.5 years** avg - for technical leadership & delivery
- Recognized with **4 Excellence Awards** (accountability, partnership, rigor, passion) for sustained high performance & cross-team impact
- Enabled transition of **4,000+ properties** from a monolith to modular services by developing & scaling an internal **Java** migration platform
- Resolved **50+ vulnerability findings** across services by leading framework upgrades in a **5-member team**, strengthening platform security

Enterprise Payments Delivery & Market Expansion

- Lifted **Canadian user onboarding 20%** & strengthened revenue pipeline through **GTM for Canadian market entry** via Interac card support
- Protected **2 critical payment journeys** - POS billing & room reservations - via **PCI DSS-compliant** workflows & digital-signature integration
- Shipped **4+ payment options (Java, Spring, React)** & **10+ status codes** across **Property Hub** journeys, expanding transaction flexibility
- **Halved delivery time 6-8 weeks to 3 weeks** by contributing to a **React** upgrade, rewriting styles across **10+ components** in a 3-member team
- Authored **100+ automated & functional test cases** & resolved **50+ QA defects**, safeguarding release quality & a seamless payment experience

Client Migration & Platform Architecture

- Moved properties smoothly across **3 geographies** by running **large-scale migrations** with data-migration, product & engineering teams
- Guided **migration strategy & target-architecture scalability** through **20+ architecture & design reviews** with cross-functional stakeholders
- Reduced **dirty reads** in high-volume bulk operations with the **Principal Architect & Product Manager** via transaction-safe concurrency controls

INTERNSHIP - Sabre | Software Engineering Intern

Bengaluru, India | Feb. 2021 - Jul. 2021

- Landed a **full-time offer** within **6 months** by building a real-time **Guest Board** keeping reservation updates conflict-free under load
- Built a **Grafana KPI dashboard** tracking key ops metrics, system performance & load-test results; secured API access with **OAuth 2.0 & JWT**

OTHER ACHIEVEMENTS / PERSONAL INTERESTS

- **Entrepreneurship:** Generated **₹30,000** & engaged **30+ students** by launching ISB's **first-ever pole-fitness workshops** with X-Pole
 - Secured **₹7L+ of equipment at zero cost (7 poles at ₹1-1.5L each, transport included)** by negotiating the vendor sponsorship
- **Leadership & Community:** Led a campus **AI/ML hackathon** as **Technical Head, IEEE Student Branch**, drawing **10+ sponsors** & judging panels
 - Topmate Mentor - Achieved **5/5 rating** across **20+ sessions** on [Topmate](#), guiding candidates on ISB PGP essays, interviews & profile positioning
 - POR - Co-organized the **Entrepreneurship Summit & Sports Festival** as a member of Thapar's Entrepreneurship Development Cell
 - Volunteering - Mobilized **30+ people** at Sabre to support marginalized women at the Sumangali Seva Ashram, Bengaluru
- **Research & Projects:** Achieved a **0.984 validation score** with a **credit-card fraud detection system** (XGBoost, AutoEncoder, blockchain KYC)
 - Publications - "[Enhanced YOLOv3 for Automated Fabric Defect Detection](#)" & "[AI-Driven Virtual Screening for Drug Discovery](#)" - IJHCI (2025)
 - Hackathon - Ranked **3rd nationally** among **8,000+ participants** from **150+ colleges** at **American Express CodeStreet'20** coding contest
- **Hobbies:** Fitness; Anime; Formula 1; Basketball & Cricket; Storytelling; Standup & Poetry, performed at ISB open mics and cultural nights